

**U.S. Department of Justice**  
Washington, DC 20530

**Exhibit A to Registration Statement  
Pursuant to the Foreign Agents Registration Act of  
1938, as amended**

**INSTRUCTIONS.** Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently. The filing of this document requires the payment of a filing fee as set forth in Rule (d)(1), 28 C.F.R. § 5.5(d)(1). Compliance is accomplished by filing an electronic Exhibit A form at <http://www.fara.gov>.

Privacy Act Statement. The filing of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: <http://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: <http://www.fara.gov>.

**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterespionage Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

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|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|-------------------------------------------------|
| 1. Name and Address of Registrant                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |  | 2. Registration No.<br>6101                     |
| BOB LAWRENCE & ASSOCIATES, INC<br>345 SOUTH PATRICK STREET, ALEXANDRIA VA 22314                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  |                                                 |
| 3. Name of Foreign Principal                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  | 4. Principal Address of Foreign Principal       |
| THE EMBASSY OF AZERBAIJAN                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  | 2741 34TH STREET NW<br>WASHINGTON DC 20008, USA |
| 5. Indicate whether your foreign principal is one of the following:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |  |                                                 |
| <input checked="" type="checkbox"/> Foreign government<br><input type="checkbox"/> Foreign political party<br><input type="checkbox"/> Foreign or domestic organization: If either, check one of the following:<br><div style="display: flex; justify-content: space-around;"> <input type="checkbox"/> Partnership      <input type="checkbox"/> Committee<br/> <input type="checkbox"/> Corporation      <input type="checkbox"/> Voluntary group<br/> <input type="checkbox"/> Association      <input type="checkbox"/> Other (specify) _____         </div> <input type="checkbox"/> Individual-State nationality _____ |  |                                                 |
| 6. If the foreign principal is a foreign government, state:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |                                                 |
| a) Branch or agency represented by the registrant<br>THE EMBASSY OF AZERBAIJAN, USA<br>b) Name and title of official with whom registrant deals<br>ELIN SULEYMANOV, AMBASSADOR OF AZERBAIJAN IN THE USA                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                                                 |
| 7. If the foreign principal is a foreign political party, state:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |                                                 |
| a) Principal address<br>N/A<br>b) Name and title of official with whom registrant deals<br>c) Principal aim                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |                                                 |

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8. If the foreign principal is not a foreign government or a foreign political party:

a) State the nature of the business or activity of this foreign principal.

THE EMBASSY OF AZERBAIJAN IN THE USA

b) Is this foreign principal:

Supervised by a foreign government, foreign political party, or other foreign principal

Yes  No

Owned by a foreign government, foreign political party, or other foreign principal

Yes  No

Directed by a foreign government, foreign political party, or other foreign principal

Yes  No

Controlled by a foreign government, foreign political party, or other foreign principal

Yes  No

Financed by a foreign government, foreign political party, or other foreign principal

Yes  No

Subsidized in part by a foreign government, foreign political party, or other foreign principal

Yes  No

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9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page must be used.)

IT IS THE EMBASSY OF AZERBAIJAN CARRYING OUT ALL THE NORMAL FUNCTIONS OF AN EMBASSY.

REGISTRATION UNIT  
2012 MAY 14 PM 3:56

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10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

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EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

| Date of Exhibit A | Name and Title        | Signature                |         |
|-------------------|-----------------------|--------------------------|---------|
| May 14, 2012      | Lloyd R. Lawrence, Jr | /s/ Lloyd R. Lawrence Jr | eSigned |

U.S. Department of Justice

Washington, DC 20530

**Exhibit B to Registration Statement****Pursuant to the Foreign Agents Registration Act of 1938, as amended**

**INSTRUCTIONS.** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at <http://www.fara.gov>.

**Privacy Act Statement.** The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: <http://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: <http://www.fara.gov>.

**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterintelligence Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

|                                                                    |                                 |                                                 |
|--------------------------------------------------------------------|---------------------------------|-------------------------------------------------|
| 1. Name of Registrant<br><br>BOB LAWRENCE & ASSOCIATES, INC        | 2. Registration No.<br><br>6101 | MSD/CS/REGISTRATION UNIT<br>2012 MAY 14 PM 3:56 |
| 3. Name of Foreign Principal<br><br>THE EMBASSY OF AZERBAIJAN, USA |                                 |                                                 |

Check Appropriate Box:

4.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.
5.  There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
6.  The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.
7. Describe fully the nature and method of performance of the above indicated agreement or understanding.

AN ORAL AGREEMENT OF ACTIVITIES DESCRIBED HEREIN WITH NO FEES AND NO EXPENSES.

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8. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

COMMUNICATION CONSULTING BY PROVIDING ADVICE REGARDING MEETINGS WITH CONGRESS AND OTHER AGENCIES OF GOVERNMENT. RESEARCH INTO PUBLICLY AVAILABLE INFORMATION REGARDING THE ECONOMIC, FINANCIAL, AND SOCIAL INTERFACES BETWEEN AZERBAIJAN AND THE UNITED STATES OF AMERICA. PUBLIC RELATIONS SUPPORT BY PROVIDING THE EMBASSY WITH RESULTS OF INFORMATION RESEARCH.

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9. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act and in the footnote below? Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

2012 MAY 14 PM 3:56

MSD/CCES/REGISTRATION UNIT

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### EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit B to the registration statement and that he/she is familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

| Date of Exhibit B | Name and Title        | Signature                           |
|-------------------|-----------------------|-------------------------------------|
| May 14, 2012      | Lloyd R. Lawrence, JR | /s/ Lloyd R. Lawrence Jr<br>eSigned |

Footnote: Political activity as defined in Section 1(o) of the Act means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.